

## Executive Summary

Windrock Group is a businesses founded on ethics, moral structure, integrity and loyalty. The Windrock Group is created by individuals that have been working in the international construction industry for more than thirty years, combined. In this extensive period of time, we have worked our way up into various levels of senior management with previous organizations, in which, during this time we have gained extensive knowledge, expertise and the desire and motivation to provide a premiere product. As a dedicated Group of professionally oriented individuals, we have created a company that will emphasize that the values of quality and customer satisfaction that can provide the foundation in which a successful company can be built upon.

Throughout the years in which we have all worked within this industry, we have all gained positive reputations that have carried each of us from project to project and made us valuable assets to our previous organizations. We bring forward this valuable experience and dedication to the Windrock Group team with the sole purpose of bringing back the way of doing business; provide a quality product or service at a fair and reasonable cost, while providing the satisfaction that Clients continually seek and deserve. Our Clients will gain this forgotten aspect when they put their faith and confidence our team. The foundation in which the Windrock Group team was founded on is also the motivator to bring this exemplary work ethic and dedication to each and every Client in which we will work for. The Client deserves the best and the best is what they shall receive and it will not have to cost them an arm and leg to gain what they richly deserve.

Understanding that past performance is the best indicator of a company, we listed the various projects our organizations team members have worked on over the past several years. We each bring various levels of expertise, allowing for an extremely diversified level of core capabilities, which has given our team members the experience to hit the ground running regardless of the situation, location or project. Our knowledge of this industry allows us to maintain diversity, provide the Client with new and improved processes, while maintaining our ethical standards and increasing the value of our customer satisfaction.

I encourage our Clients to capitalize on these extensive resources, to be a part of this exciting and motivated team, sharing in the success, and increase the success rates of those requirements that are a daily part of the missions that are undertaken. It is our intention to fulfill the needs, provide quality, increase satisfaction and become the Contractor of choice for all Clientele.

*James Berlingeri*

James Berlingeri  
Program Director  
Windrock Group

## **I. Experience and Commitment**

Windrock Group is a Disabled, Veteran Owned Small Business based out of Prescott, Arizona, United States. We are a company that has over 30 years of combined experience through our senior staff, working in austere locations such as Afghanistan, Iraq, MENA regions and the UAE.

Our core competency is the supply of a Pre Engineered Building, the installation of Fire Alarm & Life Safety, to include Electrical Installation for fit outs or utilities in tough austere environments which is our bread and butter. With a core of professional staff, US Licensed Electricians, and Certified Fire Alarm Techs we can respond to project requirements with the confidence borne of more than 30 years international experience.

In Kabul we have established an office which is staffed by senior project managers and specialists whose sole activity is establishing business both for our organization and our clients. In Dubai we have established our procurement office. Our Headquarters in Prescott, Arizona has extensive strategic partners who we can draw on their comprehensive array of skills available should any urgent needs arise within the project. Our senior management team with more than 30 years international project management is focused on the success of our projects.

We have the experienced project staff needed to perform the work and provide 100% customer satisfaction. We also keep a comprehensive database of all our staff and we are able to activate 50 more staff from the full range of technical skills within seven days; allowing our Clients to feel comfortable knowing that they are getting a dedicated team to meet their requirements.

The Windrock Group team will provide the Client a positive, effective plan and using our proven procurement and construction program for your requirements. The cornerstone stage of both our plan and our program is our dedicated and highly experienced personnel. Accordingly, to fulfill the requirements as explained we will provide you a project team with experience and expertise in two critical areas:

### **• International Project Management**

The Windrock Group management personnel assigned to this project – starting with our Project Management Team and continuing through to our Executive Management – all have extensive international experience working in harsh and remote locations, such as we face in Afghanistan. All management personnel have performed services throughout the world for at least a minimum of ten (10) years, with the majority of assignments being in the “hot spots” of the world. Our Senior Management team is dedicated to satisfying our Clients and will continually provide its support whether it is in an administrative fashion or performing the work with our staff in the field.

- **Afghanistan Project Management**

Our current in country management team has been performing these same construction services in Iraq, Afghanistan, and the African Region – from the installation and repairs of prefabricated and pre-engineered buildings, Fire Alarm, and electrical installation and levels of general construction and design build construction for the past several years, in both the Middle East and Central Asia regions. During this time we have developed an extensive, historical electronic database and documented files for this region, which provides our management team the necessary information on building a time efficient and cost effective solution for our Client’s requirements. We recognizes the Client’s critical need for dependable qualified contractor personnel for these type’s services and the project management team will “go the extra mile” to ensure that this need is continually met.

## II. **Risk Management**

The goal of the team’s risk management plan is to provide a vehicle for reducing the project’s exposure to circumstances that threaten the successful accomplishment of the project’s objectives, within cost and schedule limitations.

**Risk Identification:** Our project manager is responsible for conducting periodic risk identification meetings with all stakeholders to help identify potential risks to the project. During these meetings, stakeholders will review planning documents, deliverables, milestone dates, performance requirements/status and work in progress. The PM will use the results of these meetings to constantly verify and expand (if necessary) the contemporaneous listing of potential performance risks.

In addition to these formal meetings all stakeholders will be regularly reminded that risk identification is an ongoing task and that identified risks (both potential and actual) are to be reported to the project manager for assessment. These reminders will take the form of periodic reporting of risk assessment/mitigation program results throughout the program’s lifetime.

**Risk Mitigation Process:** Once the risks of high likelihood of occurrence and high impact have been identified, it is incumbent upon the PM to immediately develop all of the necessary plans for mitigation. Each risk is assessed individually and a strategy for implementation is developed. The implementation processes are developed with a desired outcome identified for each mitigation activity, including a named individual having responsibility for each implementation step identified. Once this process is started, all steps are tracked during weekly meetings and included as a part of the project’s periodic reporting requirement.

**Risk Tracking and Reporting:** A “risk action plan” will be developed that will include all project risk analysis, i.e. risks identified; analysis results; and risk/mitigation action tracking. The risk action plan will be reviewed during weekly project meetings and ongoing/impending mitigation activities will be briefly discussed. These discussions will be incorporated into the project’s required monthly reports.

### III. Quality Control

To ensure that the specified quality is achieved and maintained throughout the life of the contract we shall follow the guidelines in the accepted Quality Control Plan. To reach our goals in quality we realize that we must have a complete and qualified Management Team on and off site. We bring together a diverse and experienced staff with many years of business and construction experience in the Central Asian Region.

Our Corporate Quality Control (QC) program establishes procedures that continuously monitor, evaluate and (if necessary) correct deficient workmanship in the field. We take this process another step by performing analysis of each instance of deficient work, with the objective of relating the deficiency to some shortcoming in our established work processes.

### IV. Health and Safety

It is our policy to provide safe and healthy working conditions in all of its facilities and operations to fully comply with the laws, rules and regulations pertaining to the safety and health of its employees. It is a management goal to have no lost time accidents during performance of our contracts. In this case, **The Accident Prevention Plan** provides a program for the prevention of accidents and establishes procedures to be followed in the event of accidents.

- The safety of our employees, subcontractor personnel and the public holds priority above all else. All workers should be provided the Personal Protective Equipment necessary for the work activities being performed and the Public shall be protected from hazardous areas by barriers, warning ropes and warning signs. The requirements of the accepted Accident Prevention Plan (APP) and Activity Hazard Analysis (AHA) should be followed as well as the pertinent sections of the US Army Corps of Engineers Occupational Health and Safety Manual, EM 385-1-1.
- We will provide both day/night barriers and solar lighting to mark construction areas, before beginning any construction activities. We will maintain all necessary equipment onsite at all times while work is progressing, to perform the required cleanup activities.
- We also take great pride in the quality of work performed and the subsequent customer satisfaction. To reach our goals in safety we realize that we must have a complete and qualified Management Team on and off site.

### V. Personnel

Windrock Group understands that in order to provide a quality service, quality personnel must be present to meet the requirements of any type of contract. The experience we have gained from similar contracts, while working in Iraq, has given us the ability to provide the quality of personnel that is needed to perform the work in the areas of the world that Windrock Group operates in.

## VI. Past Performance

Windrock Group, has personnel that have been working in this industry for over a minimum of 30 years combined, allowing the Client the experience they are looking for at a cost effective and time effective manner, we are also proud to employ the people in Afghanistan as much as we can for capacity Building and mentoring of the Afghan People.

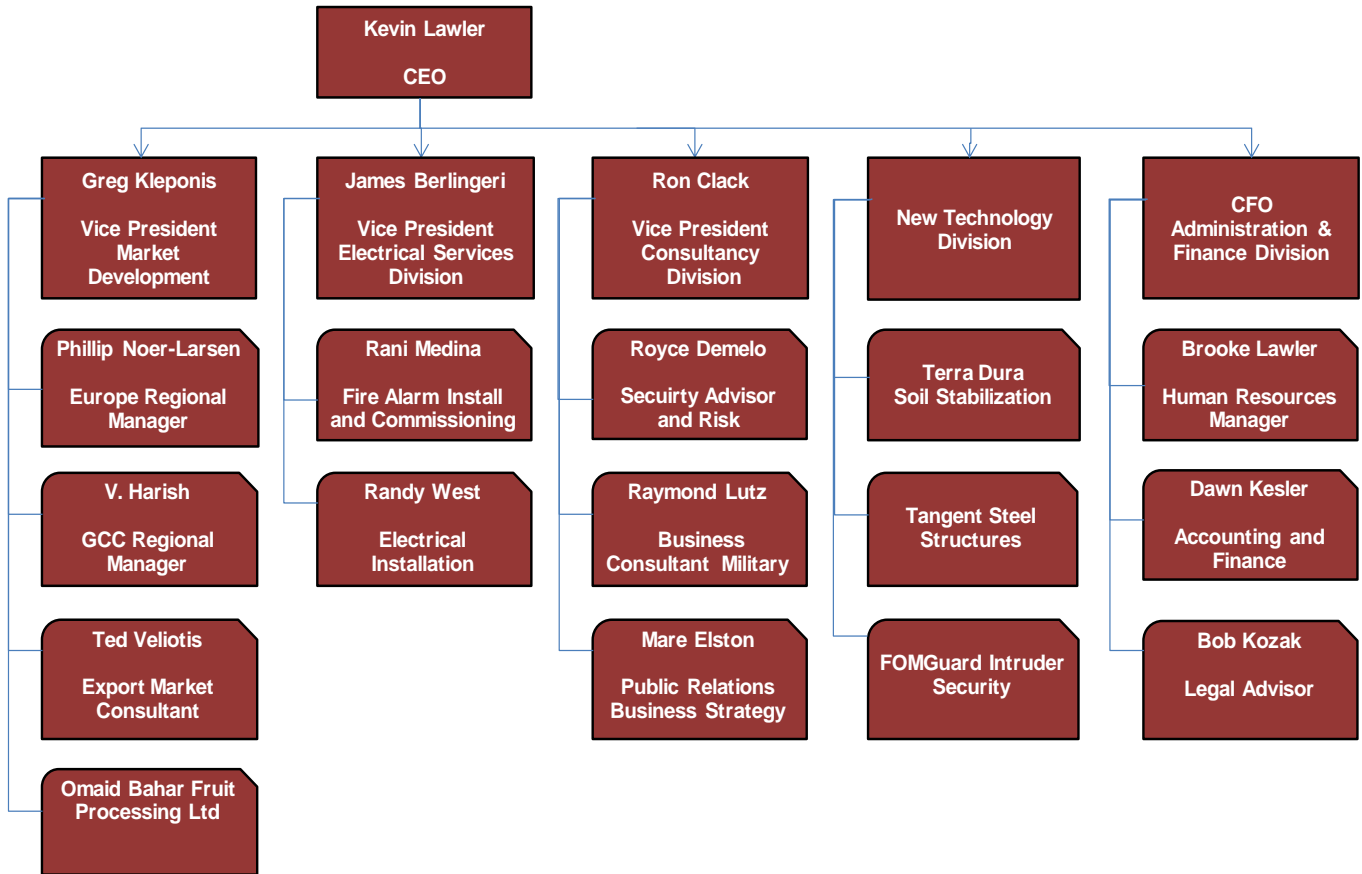
Our personnel have in excess of over 30 years of experience working in austere locations, with a large majority of it in Afghanistan, Iraq and Africa. This gives us the complete understanding of the conditions, as well as, the various different risk factors that we will face, allowing us to be proactive instead of reactive when we are awarded projects or in the event that a situation may arise.

We have a wealth of past performance with our current team that gives us the ability to handle projects such as this and allowing us to bring back what a client deserves, the customer satisfaction gain from a cost effective project solution that allows a client to complete their mission on time and within their budget.

- Provided entire project management team as the prime in the Design Build and Supply of a 13km fence with 52 designs build guard towers, Supply and Installation of Electrical System for all towers, provide an anti-vehicle ditch at Shindand for US Army / Afghanistan 2010 - 2011. Contact: USACE COR / Peter Debeski Email: [pioti@yahoo.com](mailto:pioti@yahoo.com)  
(Contract No: W5J9LE-10-R-0068)
- Designing, supplying and installation of 33 Shower / Latrine connex's, and installation of gensets, electrical systems, fuel tanks, septic and water tanks and mechanical systems of units for RCC at Camp Marmal. Mazare Sharif / Afghanistan 2011  
(Contract No: W91B4L-10-D-0018-1101)
- Designing, supplying and installation of 24 shower / latrine connex's, and installation of gensets, electrical systems, fuel tanks, septic and water tanks and mechanical systems of units for the US Army at FOB Kunduz / Afghanistan 2011  
(Contract No: W91B4L-10-D-0018-1102)
- Designing, supplying and installation of 5 shower / latrine connex's, and installation of gensets, electrical systems, fuel tanks, septic and water tanks and mechanical systems of units for the US Army at FOB WALTON Kandahar / Afghanistan 2011  
(Contract No: W91B4L-10-D-0018-1104)
- Designing, Supplying and Installation of 14 shower / latrine connex's, and installation of gensets, electrical systems, fuel tanks, septic and water tanks and mechanical systems of units for the US Army at FOB Spin Boldak / Afghanistan 2010  
(Contract No: W91B4L-10-D-0018-J10-1182)

- Designing, supplying and installation of 1x2000 kVA Transformer, medium voltage lines and poles, and low voltage lines / panels for factory complex for Summit Co. Kunduz / Afghanistan 2011
- Installation of generators, Main D. panels, electrical cabling, Interior and exterior electrical distribution system, building and area lighting, Fire Alarm System, communication system, of Brigade Headquarters Facility, for LARA Co. Controller: US Army COR ,at Shank FBO /Afghanistan 2011
- Designing and Installation of CCTV Systems of 9 Schools Buildings for ATCE, in Kabul, Qandahar, Mezar-e Sharif, Shibirgan, Herat / Afghanistan
- Designing and Installation of generators, Main D. Panels, electrical cabling, electrical distribution system, building and area lighting, Fire Alarm System, communication system, mechanical systems, Fire Hydrants, of Camp Baker Annex (3 Suprung Hangar, 8 RLBs, Carport) , for KBY Co. Controller: Australian Army, KAF-Kandahar / Afghanistan 2010-2011
- Designing and Installation of Generators, electrical boards and distribution systems, all electrical connections, mechanical distribution systems, septic tanks for 24 LSS Units at FOB for KBY Co. Controller: US Army COR, Shank / Afghanistan 2011
- Designing, Supplying and Installation of 2x630 kVA Transformers and Its MV and LV connections of National Military Hospital for Omran Co. Controller: US Army COR, Kandahar / Afghanistan 2010-2011
- Designing and Installation of Nurse Call System, Public Address System and Bed Head Units of National Military Hospital for Omran Co. Controller: US Army COR, Kandahar / Afghanistan 2010-2011
- Camp Tarin Kowt Electrical Install of 3 K-Span Structures & Ground Test  
Sub Contract: Sub Contracted under Innovative Technical Solutions Inc. (ITSI)  
Camp Tarin Kowt, Afg Contact: Construction Superintendent / Darrel Cauley  
Email: dcauley@itsi.com
- Air Terminal Install on Power Buildings KMTC, Kabul Afghanistan  
Sub Contract: Sub Contract under ECCI / Prime Contract: FA8903-06-D-8511  
Description: Installation of 13 Air Terminals on 2 buildings for lightning protection  
Contact: Project Manager / William (Bill) Theis Email: wtheis@ecc.net
- Installation of 5 Generator Shrouds, Power Plant KMTC  
Sub Contract: Sub Contract under ECCI / Prime Contract: FA8903-06-D-8511  
Description: Installed 5 Weatherproof Generator Shrouds with Heat resistant Fabric  
Contact: Project Manager / William ( Bill ) Theis Email: wtheis@ecc.net

## VII. Windrock Group Company Structure



Feel free to contact us if you have any questions or concerns regarding our capabilities. We will be happy to assist accordingly.

*James Berlingeri*

James Berlingeri  
Program Manager  
Windrock Group  
jberlingeri@windrockgroup.com  
info@windrockgroup.com

*Kevin C. Lawler*

Kevin C. Lawler  
CEO  
Windrock Group  
kclawler@windrockgroup.com